



IBM Global Business Services

Entry-level Consultant –Commercial Sector

Your future. Made with IBM.

IBM is now hiring Entry-level Consultants.

We live in a moment of remarkable change and opportunity. The convergence of data and technology is transforming industries, society and professions. Some of these professions did not even exist before data, cloud, social and mobile. IBM Global Business Services is part of this transformation and just the place to define your career within business consulting. Join us as we make the most of these exciting times and discover what you can make of this moment.

What will you make with IBM? ibm.com/careers

At IBM Global Business Services - Commercial Sector we partner with Fortune 1000 clients to deliver real business value by...

- Bringing together the world's largest consulting practice with industry-leading research capability.
- Enriching business consulting with advanced research, analytics and technology.
- Teaming on all phases of engagement to plan, build, and implement advanced business solutions.
- Establishing new, flexible and iterative approaches that only IBM can offer through our unique combination of skills, experience and capabilities.
- Leveraging the proven roadmaps and frameworks we have developed across our 17 industries.
- Applying IBM's global expertise and local capabilities through our unique global delivery network combined with our teams in over 170 countries.
- Providing our clients with an integrated approach to business design and execution, turning strategies into actions.

These strengths applied to business issues and opportunities give our clients not only the ability to anticipate change, but also take advantage of new possibilities.

What will you do as an IBM GBS Entry-level Consultant?

As an Entry-level Consultant, you will have the opportunity to join Consulting by Degrees - our world-class leadership and development program designed to provide the full-spectrum of structured training, development, and practical experience necessary to successfully launch and accelerate your career. You will contribute right away to top-tier clients in collaboration with smart people in a dynamic team environment. You will work on projects that help clients integrate strategy, process, technology and information to increase effectiveness, reduce costs and improve profit and shareholder value. You will have an opportunity to build a powerful portfolio of interesting and rewarding experiences. You can take advantage of opportunities to master new skills, work across different disciplines and move into new challenges...all at IBM, a company that is at the forefront of tackling the grand challenges that affect our society, such as climate change, energy production, traffic congestion and health care.

What do we look for in a successful IBM GBS Entry-level Consultant?

- Above a 3.2 GPA strongly preferred.
- Demonstrated leadership and adaptability, with willingness to readily and voluntarily take ownership of highly challenging tasks and problems, even beyond initial scope of responsibility.
- Thorough and analytical, with capability to apply logic to solve problems.
- Ability to handle multiple tasks concurrently and meet deadlines, while maintaining focus despite conflicting demands.
- Drive to overcome the most challenging or difficult obstacles and look for ways to improve results.
- Initiative to actively seek new knowledge and improve skills.
- Effective interpersonal skills with ability to collaborate and work effectively with individuals, strengthening relationships to achieve win-win solutions.
- Ability to communicate complex situations clearly and simply by listening actively and conveying difficult messages in a positive manner.
- A passion for innovative ideas, coupled with the ability to understand and assimilate different points of view.



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Required qualifications:

- Willingness and ability to travel up to 4 days a week (home on weekends – based on project requirements)
- Reside within a reasonable commuting distance (generally 50 miles or less) of one of the following cities: Atlanta (GA), Boston (MA), Chicago (IL), Houston (TX), Philadelphia (PA), Washington (DC) and metro area. Limited opportunities are available in San Francisco (CA) and New York (NY) and metro area.

Application Procedure:

In addition to submitting your resume through your Career Services Office, you must also complete an online profile at ibm.com/careers for job ID: **GBS-0784353**. Resumes remain active in our system for six months.

Want to connect with IBM Global Business Services? Please “LIKE” or Follow GBS Careers now!



Facebook: <https://www.facebook.com/IBM.GBSCareers>



Twitter: @IBM_GBSCareers

Additional Information:

To be an official applicant to IBM, you must submit a resume and online. Resumes submitted remain active for 6 months.

Learn about GBS Consulting by Degrees – our world-class leadership and development for entry-level consultants: ibm.com/start/consulting/CbD

Learn about IBM GBS consulting: ibm.com/gbs

IBM's Employment Policy:

IBM is committed to creating a diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status. However, applicant eligibility for employment-authorized immigration status, temporary or permanent, will be considered. Any subsequent sponsorship for permanent residence is at the sole discretion of IBM management, and is based on job performance, contribution, and business requirements.